

Philips Hue has been the leader in smart home lighting for a very long time. In fact, Hue bulbs were among the first smart home products we've owned, and they've been used daily for the past 5 years.

One of the major issues that Hue (and other smart bulb companies) face is the ability to control smart bulbs using a regular in-wall switch. This is typically solved by putting a sticker over an existing switch, purchasing a separate remote, or a hybrid of buying a wireless switch (that still requires wiring).

For the past 3 years, Inovelli has sold, "smart bulb compatible" light switches in the Z-Wave world. We're now entering ZigBee/Matter and believe we could solve a major gap in the Hue portfolio.

### **Smart Bulb Mode – Full Control Over Hue Smart Bulbs**

When the switch enters, "smart bulb mode", the user has full control over their Hue bulbs without ever having to worry about cutting power and they can use the switch as normal.



# **Solving for all Installations**

Hue has done an excellent job providing options to control their smart bulb. Inovelli is the missing piece to Hue's lineup, providing a decora solution that keeps the experience of using a light switch the same.



**Philips Hue Remote** 

**Strengths:** no wiring required and easily mountable. Great for controlling lamp fixtures where the bulbs are not attached to a wired load.

Weaknesses: If the Hue bulbs are attached to a wired load, the switch controlling the load will need to be covered to not shut power off.

### **RunLessWire Switch**

**Strengths:** no wiring required, and no battery needed. Great for controlling lamp fixtures where the bulbs are not attached to a wired load.

Weaknesses: If the Hue bulbs are attached to a wired load, the switch controlling the load will need to be covered to not shut power off.

If the RunLessWire Switch is used to replace the, "dumb" switch, then the customer needs to wire line/load together which can be a hazard if the switch malfunctions as the light will remain on.



#### Lutron Aurora

**Strengths:** no wiring required, and no battery needed. Great for controlling lamp fixtures and a great replacement for dumb switches.

Weaknesses: The only weakness is that some people prefer decora style.



#### Inovelli 2-1 Switch

Strengths: solves for having a wired decora smart switch that can fully control a smart bulb. Great for people who do not prefer remotes and want something that can replace their dumb switches and keep the user experience of a light switch the same.

Can be installed where no neutral wire is present.

Weaknesses: Requires knowledge of wiring.

Confidential: For Philips Hue & Inovelli Employees Only

# **Scene Control – Quickly Set Your Favorite Hue Scene**

There are 15 scenes available on your Inovelli switch. All can be mapped to your favorite Hue scene or set a favorite dim level (ie: double tap switch and Hue bulbs go to 40%).



# **LED Bar Notifications – Heads Up Display for Certain Events**

This feature can be used for pure aesthetics (ie: LED bar can mimic/compliment Hue bulb colors/scenes) or for notifying someone of an event (ie: garage door left open = flashes purple, motion after 10pm = flashes red).





Notifications could also be synced to Hue bulbs to add to the aesthetic and enhance notifications. A major opportunity would be the hard of hearing community who requires visual notifications.

## Other Highlights – Default Dim/Color Level, Non-Neutral Capability, Highly Customizable

Among the 50+ customizable parameters this switch offers, we've made it so that the switch can be installed in as many setups as possible, including older homes which do not have a neutral wire.



